

Your organization will hereinafter be referred to as "Buyer." Buyer agrees to purchase items at a wholesale price from Habilitat, Inc., hereinafter referred to as "Seller." The wholesale price will be determined as follows: "Seller's" retail price

less the applicable discount percentage based on the wholesale price sheet below. All of Buyer's customers will order and pay for their items online at <a href="www.HawaiiChristmasTrees.com">www.HawaiiChristmasTrees.com</a>. At the end of the program, Buyer will receive a check for their total profit from the online payments. Buyer will receive their profit payment no later than the first week in December 2024.

Qty Sold	Retail	5-12	13-19	20-49	50-99	100-149	150- UP
Your Profit	Price	10%	15%	25%	30%	35%	40%
6-7 Ft. Noble Fir - A	\$140.00	\$14.00	\$21.00	\$35.00	\$42.00	\$49.00	\$56.00
6-7 Ft. Nordmann Fir – N	\$140.00	\$14.00	\$21.00	\$35.00	\$42.00	\$49.00	\$56.00
6-7 Ft. Douglas Fir - C	\$99.00	\$9.90	\$14.85	\$24.75	\$29.70	\$34.65	\$39.60
4-5 Ft. Douglas Fir - B	\$82.00	\$8.20	\$12.30	\$20.50	\$24.60	\$28.70	\$32.80

Qty Sold	Retail	5-12	13-19	20-49	50-99	100-149	150- UP
Your Profit	Price	10%	13%	15%	18%	20%	22%
22" Mixed Noble Fir Wreath	\$29.00	\$2.90	\$3.77	\$4.35	\$5.22	\$5.80	\$6.38
28" Mixed Noble Fir Door Charm	\$29.00	\$2.90	\$3.77	\$4.35	\$5.22	\$5.80	\$6.38